

## Pre - Sales Representative - Work & Study or Full Time

### SR\_01/2013

#### Short Job Description:

Achieves maximum sales profitability, growth and account penetration within an assigned territory and/or market segment by effectively selling the company's products and/or related services. Personally contacts and secures new business accounts/customers.

#### Duties & Responsibilities:

- Promotes/sells/secures orders from existing and prospective customers through a relationship-based approach.
- Demonstrates products and services to existing/potential customers and assists them in selecting those best suited to their needs
- Promotes CISCO Network Academy to students and perspective participants

#### Qualifications:

- Excellent Communication Skills
- Knowledge of Network products and vendors,
- Good knowledge of English, Macedonian and Albanian language
- University qualification in Computer Science (or ongoing studies on Computer Science area)
- Able to work in team
- Knowledge in Microsoft Office Suite applications

#### Benefits

- Opportunity to work in big projects in Macedonia or abroad
- Experience and trainings
- Flexible working atmosphere
- Possibility for Full-Time employment

#### Location

Tetovo

All interested candidates should send CV at [office@firstts.net](mailto:office@firstts.net) until 14.10.2013 16<sup>00</sup> with subject SR\_01/2013